

MODERNIZE HIGHER EDUCATION MODELING: CAPEX PLANNING

THE CHALLENGE

Any CapEx planning conversation should start with reading an institution's strategic plan. Understanding institutional priorities in the coming 5-10 years is vital in evaluating the role of CapEx spending to ensure the decisions in the finance and operations offices are strategic and aligned with the strategy.

The majors and academic programs being taught, the maximization of current campus spaces, and the students served might all change in that 10-year timeframe. What percentage of students will be on campus vs online? What spaces are needed to leverage new technology to improve the student experience? Evaluating capital expenditures must be done more judiciously than ever before. CapEx has always been a big spend but in today's higher education market, more is at stake in each decision. The buildings, the rooms, the furniture and, especially, the technology become dated when the project is complete. Those responsible must anticipate the needs of the institution.

One NACUBO noted trend resulting from COVID is the increase in board meetings. And the <u>research completed by NACUBO around weathering pandemic pressures</u> outlines one reality for the next decade. More frequent meetings "engage board members to meet emerging needs during the crisis...<with> ramped up actual fiscal reporting internally and with the board. Educate all so everyone is knowledgeable and can assist." With this Allitix solution, you can provide updated, impactful presentations every time the board meets.

WHY ALLITIX

When institutions consolidate people, planning and data, they are able to plan and get ahead of change. Connected Planning pulls all departments together for a centralized data source and a unified plan.

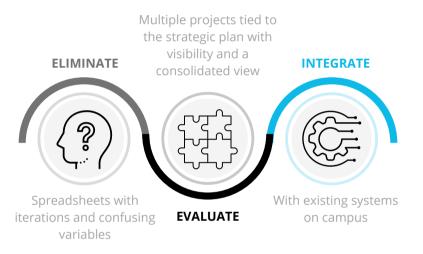
Our solutions apply assumptions and drivers to multi-year projections.Usercontrolled scenarios are applied to model potential outcomes based on adjustments the institution is considering.

Allitix is an Anaplan Gold Partner with more than 60 employees, ready to guide your journey to data-driven models and scenarios that tie to your institution's strategic plan.

CAPEX PLANNING MODEL

With this model, you can develop a capex plan to:

- Manage projects tied to strategic initiatives including dynamic forecast ranges
- Leverage Anaplan to run key KPI math (IRR/NPV, etc.) and show Discounted Cash Flow by scenario.
- Submit the chosen iteration of scenario planning to Finance for review.
- Aggregate a view of all projects submitted from different departments and benchmark them against each other.
- Achieve visibility, a consolidated view, and see recommendations of how to maximize investments dollars allocated for the next year.
- Integrate data from any campus system (CRM, ERP etc.)



THE DEPLOYMENT

Connected Planning pulls all departments together for a centralized data source and a unified plan.

Allitix leverages an agile implementation methodology as the foundation of each customer project. We apply our team's experience and your unique needs to execute specific models developed to your desired outcomes.

We will work to identify data sources that the Allitix project team will use to load your data into the Data Hub, the foundational module that feeds the plans. Expect an 8 to 12-week deployment.

More Information

Learn more about CapEx Planning and other scenario planning models, and our higher ed customers using them, at <u>https://allitix.com/highered</u>

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"Critical to economic sustainability is the alignment of resource acquisition and deployment strategies with institutional mission, goals and competencies. Some departments and units within a college or university may not make optimal use of their resources when traditional incremental budgeting processes are used or if planning and budgeting are not integrated."

NACUBO: ECONOMIC MODELS PROJECT JOURNEY

CAPEX PROCESS OVERVIEW

- Investment Assumptions and ROI: Add new projects, input quantitative metrics, Revenue, Cost, OPEX assumptions and create multiple scenarios with varying assumptions.
- Project Owner Review: Consolidated view of project metrics including investment asks and returns by scenario. Project owner decides scenario to submit/add commentary for review cycle.
- Finance Scenario Analysis: Finance has a consolidated view of all submitted projects with ability to dive into the details as needed.
- CapEx Workflow: From project owner to CFO based on the \$ investment required.
- Consolidated Financial Statements: Financial statement impact through different scenarios, including depreciation.